



Asian

Oilfield Services

Source to Solutions

Q2 FY 2017-18 RESULTS





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EXECUTIVE SUMMARY

Company Overview

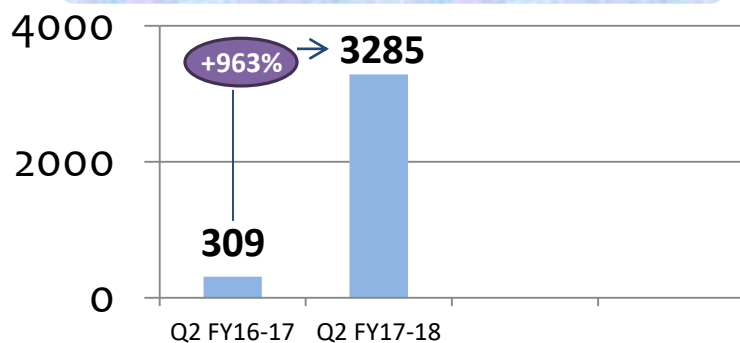
Asian is an oil & gas industry service provider, offering end-to-end services across the entire upstream value chain, including geophysical data acquisition (seismic), facility operation and maintenance (O&M) for over 24 years.

Asian's Qualifications

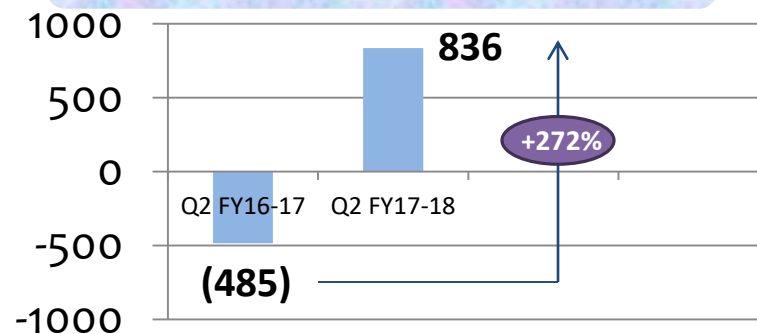
Asian is ISO Certified Company and IAGC Certified Contractor. We have experience in executing seismic and oilfield O&M projects with difficult terrains and geo political situation in several countries. Asian is the 1st company in the world to run large multi-channel 3D cable less Real time Seismic Data Acquisition Technology. Business transformation is in place with new management team having rich experience in Oil & Gas industry. Our Market Cap is of ~Rs. 645 crs (*as on 11th Dec'17*).

QUARTER FINANCIAL HIGHLIGHTS

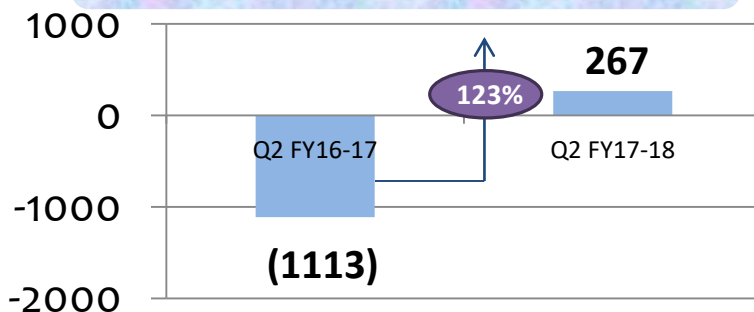
REVENUE (Rs Lakhs)



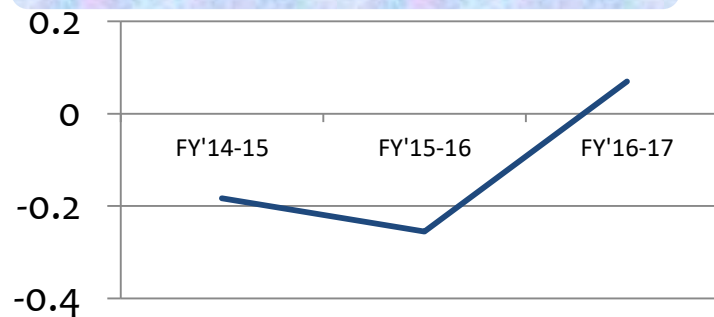
EBITDA (Rs Lakhs)



PAT (Rs Lakhs)



PAT margin



CONSOLIDATED (in lakhs)

PARTICULARS	Q2'2017-18	Q1'2017-18	Q2'2016-17	H1FY'2017-18	H1FY'2016-17
REVENUE	3285	5127	309	8412	1236
PAT	267	1096	(1113)	1363	(1729)
EBITDA	836	1602	(485)	2438	(434)

STANDALONE (in lakhs)

PARTICULARS	Q2'2017-18	Q1'2017-18	Q2'2016-17	H1FY'2017-18	H1FY'2016-17
REVENUE	35	1931	309	1966	1236
PAT	(671)	102	(151)	(569)	(6)
EBITDA	(363)	363	139	0.77	526

Balance sheet highlights

30 September'17-18 Consolidated	31 March 2017 Consolidated	Description (Amounts in INR Lakhs)	30 September'17-18 Standalone	31 March 2017 Standalone
2,947	2,607	Share Capital	2,947	2,607
7,994	772	Reserves & Surplus	8,527	3,241
-	4,800	Warrants Money	-	4,800
2,369	892	Non Current Liabilities	1,078	-
8,445	11,860	Current Liabilities	5,558	6,688
21,755	20,931	Total equity and liabilities	18,110	17,336
8,565	8,340	Fixed Assets	4,229	3,341
-	-	Non Current investments	652	621
5,123	3,775	Other non-current assets	4,895	3,773
2,855	2,751	Trade receivables	1,247	2,256
1,236	2,914	Cash and bank balances	381	850
3,976	3,151	Other current assets	6,706	6,495
21,755	20,931	Total assets	18,110	17,336

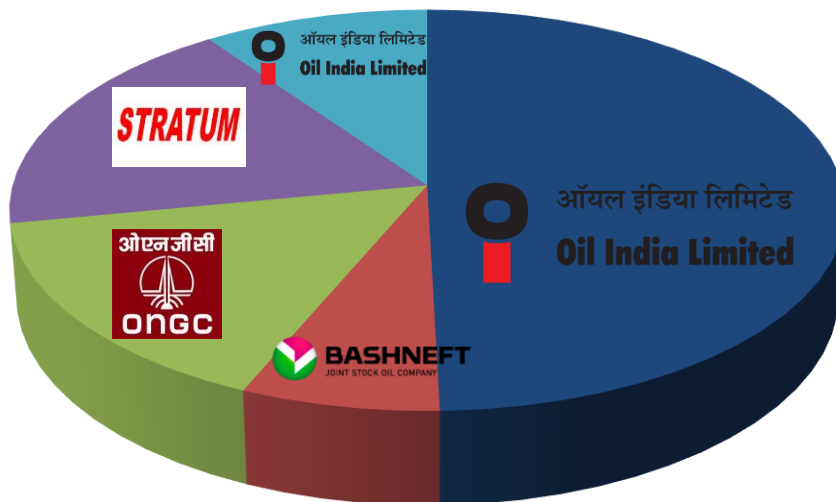
(Figures have been regrouped and reclassified)

OUR SEISMIC AND O&M

ORDER BOOK

SEISMIC ORDERS

BY BUSINESS



- North East India
Rs. 347 Crs
- Myanmar Rs. 48 Crs
- Ganges Rs. 109 Crs
- Romania Rs. 127 Crs
- Rajasthan Rs. 69 Crs

Total Order Book: Rs. 700 crores

OILFIELD O&M SERVICE ORDERS

Client

- Koral Energy (an independent Oil & Gas company in Mauritius)

Location

- EBOK field (Nigerian offshore waters)

Duration &
Contract Value

- 5 years (3 + 1 + 1)
- approx USD 100 mln

Scope

- Operations and Maintenance of Floating Production Unit

INDUSTRY UPDATES



- ❖ India's 26 sedimentary basins covering 3.14 million square kms have not been exploited to optimum levels
- ❖ National Seismic Programme (NSP) was launched to trace hydrocarbon resources.
- ❖ ONGC has been assigned to carry out the survey of 40,835 Line Kilo Meter (LKM) in onland part of 26 sedimentary basins in 18 States and Union Territories.
- ❖ OIL has been assigned to carry out 2D seismic API of 7,408 LKM in Assam, Manipur, Arunachal Pradesh, Mizoram and Nagaland.
- ❖ The Cabinet Committee on Economic Affairs (CCEA) in Sept'17 approved Rs 30bn project, in respect of the appraisal of 48,243 LKM of 2D seismic data to be completed by FY20.
- ❖ The recent revival of Oil & Gas prices and its price stability, creates a visibility in O&M projects and related opportunities.

THANK YOU

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